8 BUILDING A CRM IMPLEMENTATION ROADMAP: DEVELOP A BLUEPRINT FOR SUCCESSFUL IMPLEMENTATION

Define Clear Goals and Objectives

Establish Timelines
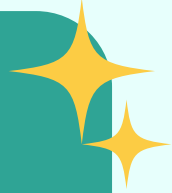
Define Budget and Cost Estimates

Resource Allocation and Team Setup

Data Migration and Integration Planning

Testing and Quality Assurance

Deployment and Go-Live

Post-Implementation Support and Continuous Improvement